



ARGENTINA CONSERVATION MANAGER

OFFICE LOCATION

Buenos Aires, Argentina
This position will be located in a home office.

WORK WITH US

The Nature Conservancy is the leading conservation organization working to make a positive impact around the world in more than 35 countries, all 50 United States, and your backyard. Founded in 1951, the mission of The Nature Conservancy is to conserve the lands and waters on which all life depends. Visit www.nature.org/aboutus to learn more.

The Nature Conservancy offers competitive compensation, 401k or savings-plan matching for eligible employees, excellent benefits, flexible work policies and a collaborative work environment. We also provide professional development opportunities and promote from within. As a result, you will find a culture that supports and inspires conservation achievement and personal development, both within the workplace and beyond.

ESSENTIAL FUNCTIONS

The Nature Conservancy is looking for a strong, motivated conservation professional to fill the position of Argentina Conservation Manager. The Argentina Conservation Manager will be part of the Southern Andes Conservation Program (SACP) program and will serve as the lead for The Nature Conservancy's priority conservation work in Argentina. This position will play a key role in developing the Conservancy's long-range strategic plan and vision for Argentina, including but not limited to assemble and lead the necessary team to do it, as well as fundraise for it, and positioning the Conservancy as a preferred conservation partner/organization in Argentina. This position will be the liaison between the US-Patagonia Board and Argentina's Conservation Program. Good project management and conservation/natural resource skills are key to this position. Ability to work in a team environment and to influence others without authority is essential.

S/he will be responsible for the implementation and coordination of the conservation work described in the long-range strategic plan for Argentina, especially related with priority strategies such as Conservation Landscapes, Sustainable Grazing and Agriculture, Water Funds and Development by Design. S/he will be responsible monitoring the progress of the plan, updating the plan as needed and reporting results both internally and externally as needed. S/he will have full budget responsibilities, establishing and managing budget and including achieving fundraising goals in partnership with philanthropy team.

S/he will work to develop conservation strategies in close collaboration in Argentina. S/he will lead Conservancy's efforts to partner with conservation partners and local land trusts, to conserve terrestrial biodiversity and will lead conservation work and development of innovative conservation strategies in priority areas for The Nature Conservancy in the country, such as Argentina Patagonia Grasslands and Northern Argentina. S/he will supervise the External Affairs staff on key policy efforts in Argentina such as adoption of Mitigation Hierarchy, easement legislation, tax incentives for conservation, etc. S/he will actively support public and private fundraising. This will include ensuring that the work is well coordinated with all SACP Conservation strategies and contributes to SACP Conservation goals and serve as the Sustainable Food Security

conservation lead for the Southern Andes unit. S/he will also work in strong coordination with Philanthropy, Marketing, and Science teams and collaborate with the Conservancy's Global and Latin America Teams, local partners and the Argentinian government as appropriate.

Building and maintaining productive relationships with NGO partner institutions, universities, community stakeholders, corporate partners, donors, TNC Trustees and government agencies is fundamental to success in this position. S/he must be able to resolve complex issues and develop innovative solutions that fall outside established practices and guidelines.

This position will require the leadership skills to build and to grow a conservation team in Argentina, and will supervise conservation and external affairs staff in the country, including the Patagonia Grasslands team in Bariloche, the Argentina External Affairs representative in Buenos Aires, interns and volunteers, and direct the work of outside contractors. This position will be the primary contact with the current US-Patagonia Board and its liaison to conservation staff. The Argentina Conservation Manager is supervised by the Southern Andes Program Director.

The Argentina Conservation Manager leads the TNC Argentina team and works closely with the SACP program team, the TNC Global Teams and other marine and terrestrial conservation/resource entities to achieve conservation results and to reach the conservation goals. This may include one or more of the following functions:

- Establishes the Conservancy as a major conservation partner within Argentina.
- Defines the Conservancy's conservation priorities in Argentina
- Builds strategic, scientific, and technical capacity in the field
- Host and lead VIP/donor trips within Argentina and make presentations about Argentina abroad.
- Develops key partnerships with public & private organizations in order to identify and resolve technical issues and to widely communicate solutions and best practices
- Develops innovative scientific methods, analyses, tools, and frameworks to address the natural system needs
- Engages local community support for local conservation efforts
- Negotiates complex and innovative solutions with government agencies and landowners to conserve and protect natural communities
- Develops and implements conservation strategies and fundraises to achieve said goal.
- Experience in written and verbal communication in both English and Spanish.

MINIMUM QUALIFICATIONS

- BA/BS degree and 7 years of experience in conservation practice or equivalent combination of education and experience.
- At least 5 years of working experience in Argentina
- Experience with fundraising: meeting annual funding goals, identifying opportunities and developing proposals for public or multilateral sources; identifying private donor prospects, donor cultivation and stewardship.
- Experience in establishing and managing budgets and achieving fundraising goals
- Experience managing complex or multiple projects, including managing finances and coordinating the work of other professionals and partners.
- Experience in assembling and coordinating working teams.
- Experience in assembling and coordinating Boards and/or Advisory Councils
- Experience in partnership development (partners, community, government, corporations, etc.).

PREFERRED QUALIFICATIONS

- BA/BS degree and 7-10 years of experience in conservation practice or equivalent combination of education and experience. Master's degree in conservation related field is a plus.
- At least 5 years of working experience in Argentina
- Demonstrated experience influencing, developing and implementing conservation policy and plans • Knowledge of current trends and practices in relevant discipline(s) and regions
- Developing practical applications of scientific concepts and technical innovations for conservation purposes
- Knowledge of methods and standards of biodiversity information systems and initiatives
- Motivating team members, setting goals, and leading efforts
- Delivering practical, adaptable products and services to customers
- Knowledge of politics and society with respect to environmental affairs
- Managing time and diverse activities under deadlines while delivering quality results

- Communicating clearly via written, spoken, and graphical means in English and other relevant languages
- Demonstrated experience in fundraising
- Successful experience in developing, directing and managing multiple projects.
- Demonstrated success as an inspirational manager who has successfully motivated staff to achieve and sustain excellence. Supervisory experience would be desired.
- Alignment with The Nature Conservancy's core values.
- Demonstrated leadership and visionary qualities and able to work effectively with and through others in a decentralized and geographically dispersed organization.
- Successful experience in partnership development (partners, community, corporations, government, etc)
- including extensive networking with high-level conservation contacts; political savvy.
- Proven interpersonal, communication, and negotiation skills.
- Fluent written and spoken English and Spanish.

WORKING CONDITIONS/PHYSICAL EFFORT

- The Argentina Conservation Manager may work in variable weather conditions, at remote locations, on difficult and hazardous terrain, and under physically demanding circumstances. These conditions may:
- require occasional physical exertion and/or muscular strain
- present occasional possibility of injury
- require long hours in isolated settings

This position may also:

- require frequent travel domestically and/or internationally
- require evening and weekend hours

ADDITIONAL JOB INFORMATION

This position is not eligible for relocation benefits to Argentina. Selected candidate will be hired on the Argentinian payroll.

HOW TO APPLY

To apply to position number 42364, submit resume and cover letter as one document. All applications must be submitted in the system prior to 11:59 p.m. Eastern Time on August 31, 2014.

Click "submit" to apply for the position or "save for later" to create a draft application for future submission. Once submitted, applications cannot be revised or edited. Failure to complete required fields may result in your application being disqualified from consideration.

If you experience technical issues, please refer to our [applicant user guide](#) or contactapplyhelp@tnc.org.

Donde aplicar para la posición:

Título del Puesto: Argentina Conservation Manager

No. de identificación: # 42364

LINK: www.tinyurl.com/TNCArgentinaJobs

The Nature Conservancy is an Equal Opportunity Employer

Our commitment to diversity includes the recognition that our conservation mission is best advanced by the leadership and contributions of men and women of diverse backgrounds, beliefs and culture. Recruiting and mentoring staff to create an inclusive organization that reflects our global character is a priority and we encourage applicants from all cultures, races, colors, religions, sexes, national or regional origins, ages, disability status, sexual orientation, gender identity, military, protected veteran status or other status protected by law. The successful applicant must meet the requirements of

The Nature Conservancy's background screening process.

CEBEM - REDESMA COMPARTE CON USTEDES

- Primera Convocatoria: -Requerimiento de Servicios de una Empresa Consultora para: "Elaboración del Programa Municipal de Transporte (PROMUT) para el Municipio de Trinidad". [Más Información](#)
- UPB: -UPB: Doctorado en Economía y Administración de Empresas IV Versión. [Más Información](#)
- Universidad Andina Simón Bolívar: -Maestría Internacional en Cambio Global, Gestión de Riesgos y Seguridad Alimentaria. [Más Información](#)
- Convocatoria 2014 - Premio Humberto Gandarillas Santa Cruz Premio para Investigadores Jóvenes en Quinua. [Más Información](#)